


The essential guide to buying your first piano



YAMAHA
YAMAHAMUSIC.COM.AU



For over a century, Yamaha has been the leader in producing outstanding musical instruments.

In its 'total approach' to piano-making, Yamaha designs, tests, evaluates and manufactures all major parts in-house.

Tuning, regulation, voicing and inspection are performed by expert technicians.

The result is not only a piano made to Yamaha's exacting high standards, but also an unparalleled playing and listening experience.

Thousands of talented musicians, from beginners to experts, have sought Yamaha for exactly these reasons. Here are their most frequently asked questions, answered. After reading through them, you'll realise that when you know what to look out for, buying a piano is actually quite straightforward.

Judging a piano's quality

When checking whether the piano you're looking at is a quality instrument, remember the six rules to follow:



Touch



Tone



Tuning
Stability



Value



Beauty



Reputation

TOUCH: How does it feel?

- Always play before you buy.
- Is it responsive to your touch?
- Does it feel comfortable to play?



The Yamaha Advantage: Painsstaking design and precision engineering assures that the keys travel smoothly which allows for the full range of expression.

TONE: How does it sound?

- Find out about the manufacturer's reputation in terms of tone and stability by asking a music teacher or an expert piano technician.
- When looking to buy, take one piece of music with you.
- Play or have a salesperson play this same piece on every piano you consider.
- Listen and decide on which you think sounds the best.



The Yamaha Advantage: Only the highest quality materials are incorporated in Yamaha's advanced design. The exclusive soundboard technology ensures only the best tone.

TUNING STABILITY: Is the sound reliable?

- Moisture affects a piano's life and its ability to hold its tune. Because of this, they require tuning. How often can vary from every 6 months to every other week in worst case scenarios.
- Before buying, research the tuning stability of the piano you're considering.
- If you're still not sure, talk to an independent piano technician.



The Yamaha Advantage: To ensure optimum tuning stability, Yamaha designs pianos based on the climatic conditions around the world.

VALUE: Will it hold its value?

- Buying a piano is a lot like buying a car. The better the reputation, the better the piano will hold its value.



The Yamaha Advantage: In the current marketplace a new Yamaha Piano will hold its value exceptionally well against its competitors.

BEAUTY: Will it be admired?

- A piano can add elegance and charm to your home.
- Consider which will best suit your furnishings and décor.
- An inviting finish that is durable can be admired from afar and up close.



The Yamaha Advantage: The finish and design ensures that the piano will remain as pleasing to the eye as it is to the ear.

REPUTATION: Who is the manufacturer?

- Everything you buy relies on the reputation of the brand.
- You would rarely, if ever, buy a product from a brand you've never heard of before. So, why should a piano be any different?
- If you're not familiar with the manufacturer, ask music teachers, piano technicians and even professional musicians for their response.



The Yamaha Advantage: Yamaha has the highest reputation for quality, integrity, and commitment to excellence.

What sort of piano do I need?

Firstly be assured that buying a new Yamaha piano will give you peace of mind by providing the following:

- 10 year warranty
- Latest design features
- Known history
- Hundreds of brand new precision parts
- Spare parts available from Yamaha Music Australia
- Fully supported by Yamaha Music Australia

Now all that remains is to choose a piano that's right for you...

Beginners: Budget Level from \$4,000-\$5,000

A quality model is crucial at the entry level as this is the key stage for a beginner to develop the correct ear.

Yamaha Recommends: C109, C113



C109



C113

	C109	C113
Height	109cm	113cm
Weight	174kg	194kg
Pedals	practice	practice - heavy duty
Casters	no - base lock	yes - iron

Starting Out: Budget Level from \$7,000-\$12,000

At this stage technique is advancing and a piano allowing development and progress through piano exams is required. Improved sound, touch, tone and response are recommended for this level.

Yamaha Recommends: T121, U1



T121



U1

	T121	U1
Height	121cm	121cm
Weight	215kg	228kg
Pedals	heavy duty with mute pedal	heavy duty with mute pedal
Casters	yes - iron	yes - brass
Advanced Scale Design	-	yes
Music Stand	Standard	Lengthened
Fallboard	Standard	Soft-Close
Hammers	Standard	Specially Designed

What to watch out for

Yamaha takes the stress out of buying a new piano. You're guaranteed quality craftsmanship and excellent support, with a 10 year warranty. Of course, you may be considering a second hand piano. If so, there are a few things you should look out for.

Secondhand Imports

At face value a second-hand imported used piano from the Japanese domestic market seems like a smart choice. However, be aware of the below the surface differences:

- No Yamaha warranty
- Likely to have an unknown History
- Potential problems with hundreds of worn moving parts
- Spare parts not available from Yamaha Music Australia
- Due to unknown history unable to be supported by Yamaha Music Australia

Know The History

There are a number of variables which can have a huge impact on the quality of a piano:

- How old is it?
- How often has it been tuned?
- Where has it been stored?
- What is the general maintenance history?

Ask these questions and request a clear answer to ensure you make the right choice.

It's What's On The Inside That Counts

On the surface, pianos haven't changed significantly over the last 30 years. But on the inside, it's a completely different story. Always check the serial number of the piano with the manufacturer so that you know exactly what you're buying.

Old vs New

A piano is an extremely complicated mechanism that depends on a number of elements. Correct distribution of weight, first class materials and expert craftsmanship, are all essential to producing superb music. Thanks to recent advancements in technology, these factors have all been perfected to give modern pianos the edge.



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FINANCE DIRECT

Once you've chosen the piano that's right for you, you can start playing sooner, thanks to Yamaha Finance Direct. With on the spot approval, a convenient automatic monthly payment plan and easy installments spread over three to five years, your dream piano is even more affordable.

There's no deposit, no application fee and no account keeping fees. In fact, there are no fees at all as long as you make all your payments on time. Yamaha Finance Direct really gives you something to sing about.

For information and terms and conditions, please visit yamahamusic.com.au.

NOTES

Model: C109 C113 T121 U1 OTHER (Please circle)

Retailer:

Price:

Size:

Touch (Feel):

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Tone (Sound):

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Tuning stability:

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Value:

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Beauty:

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Reputation:

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Comments:

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Reputation:

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Comments:

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Get the right advice

Most importantly, to get the right advice you need to speak to the right people. We recommend an independent piano technician or a reputable, well established dealer.

Or simply, speak to a consultant at Yamaha Music Australia. For any information, brochures, pricing or other questions in regards to the Yamaha piano range, please contact us on:

Phone: 1800 805 413

Fax: 03 9696 4579

Email: Pianoinfo@gmx.yamaha.com



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